Educating & Engaging One Million Residents



Ryan Zerbe Montgomery County, MD

Watershed Management Division



Presentation Outline

County Overview and Stormwater Permit

- Funding Water Quality Protection Charge
- Green Streets Program
- RainScapes Voluntary Rebate Program

Outreach and Community Engagement
Focusing Outreach Efforts
Priorities for Implementing Behavior Change
Current Outreach Programs
On the Horizon...

Montgomery County, MD

- 507 sq. miles
- Over 1 million people
- Nearly 400,000 homes
 - Second only to Baltimore City within MD in average people per square mile
 - Very Diverse 184 languages spoken Spanish, Chinese (Mandarin), Korean, Vietnamese, Amharic (Ethiopia)
- About 12% impervious surface overall
 - About the size of Washington DC 61 sq. miles or about 39,000 ac

Over 1,500 miles of streams
Two major river basins:

Potomac (88% of drainage)
Patuxent (12% of drainage)

Eight local watersheds



Impervious: Not allowing water to soak through the ground.

Watershed Management Division Stormwater Permit Coordination Reporting, Monitoring, and Watershed Outreach • Stormwater Management Facilities **Inspections and Maintenance** Watershed Restoration Stormwater Retrofits and Stream Restoration RainScapes Construction Management Oversees project construction Administers contracts and procurement

Meeting the permit requirements:

Restore Local Streams and Watersheds

- Reduce Trash entering the Potomac and Tributaries
- Increase Public Outreach and Stewardship

Requires additional stormwater management for **20 percent** of impervious surfaces (4,292 acres = 6.7 square miles). 1.5 times the size of Pottstown

Equivalent to 3,307 football fields!

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Meeting the permit requirements:

- Reduce stormwater volumeManage pollution from urban sources
 - Bacteria pet waste, wildlife, and sewer leaks
 - Nutrients fertilizers: nitrogen and phosphorus
 - Sediment erosionTrash
- Involve the Community to Influence Behavior Change



Reporting Progress (FY10-FY13)

3rd round permit (4,292 acres)
Reached 62% of the impervious acre goal

~2,700 acres (~900 projects)

2,224 acres in design (135)
306 acres in construction (20)
110 acres completed (87)

RainScapes – 21 acres
42% of goal
Rebates (500+) – 15.4 ac
Neighborhoods (78) – 2.7 ac
Schools/Demos – 2.7 ac
Street Sweeping – 19 ac
Outreach - ???

Water Quality Protection Charge (WQPC) - Structure

2002-2012:	2013*
Flat rate based on housing type	The first the state of the stat
 Multi-family residential - Apartments and condominiums Single Family Attached & Detached Non-residential (Common areas – HOAs) 	All property owners including agriculture, businesses, and non-profits.
Charge ~\$30-\$90 as of 2012	**Tiered approach - Charge based on amount of impervious surface on the property

*In 2013, Maryland legislature enacted a law that required all jurisdictions to charge a stormwater fee.

**Starting in July 2013, Montgomery County created a WQPC credit program, a phase-in program and a hardship exemption.

Marketing Projects

Involve the public in every aspect

Watershed Restoration Project Process

PHASE 1 - WATERSHED STUDY

Evaluate the overall condition of the watershed and identify critical issues. Highly critical sites are then selected for further assessment and survey to determine feasibility of the project. Residents may be contacted if access is needed to conduct the evaluation and survey.



PHASE 2 - DESIGN

Multiple public meetings and community walks may be held throughout this phase. During the meeting(s), drafts of the design will be presented to collect residents' input.

Letters
Public Meetings
Project Specific Websites
Community Walks
Volunteer Participation





Residents will be informed when project construction will begin. The project will undergo construction.



PHASE 4 — COMPLETE Once the project is completed, residents will be notified and depending on the project, a community walk may be held to look at and celebrate the completed project.



STEP 5 — MONITORING Projects may be monitored to evaluate the success of project goals.

Community Project Walks



Join 96 for the Franklin Knolls & Clifton Park Green Streets Community Walk



Public Meetings –at different design stages
Before & After Community Walks

Green Streets Construction









Green Streets Construction





Green Streets Planting



Officially County MaintainedWork with Volunteers also



Stream Walks







Booze Creek example

•1.5 mile restoration
•8 education stations
•Watershed group table
•Biomonitoring station
•65 in attendance
•Video & Plant Cam
•Social Media

- •Project Life 2005-2013
- •Letters
- Presentations
- Cleanups & Invasives
- •Volunteer plantings
- •Project Webpage
- Civic Association

RainScapes

Rainscapes Rewards Rebates

Rain Gardens **Conservation Landscaping Urban Tree Canopy Permeable Pavers Green Roofs** Water Harvesting Cisterns **Rain Barrels Dry Wells Targeted Neighborhoods Rainscapes for Schools (pilot program) High School Growing Program**





RainScapes Rewards

• Started as pilot in 2004 **CBT** grant Demonstrations Fully Funded in 2008 (WQPC) Rebates 2014 - 10 yr anniversary • Treatment goal: 50 impervious acres controlled for the first 1" of rain by Feb 2015





RainScapes Rewards *Incentive Program*



Rebates for single family residences:
\$2,500 per property, with lifetime project caps

Rebates for multi-family/commercial / institutional: • \$10,000 per property, with lifetime project caps

RainScapes Resources for Residents

- Public Outreach & Workshops
- Presentations to groups
- Watershed Group Capacity Building



- Staffing events like the County Fair, Green festivals, School events, etc
 - Professional training for landscape professionals
- Field Days for professionals



Residential Workshops

the rain. Dry Well

What is covered:

- How to assess a site
- How to choose a project
- How to site a project and determine appropriate size
- How to design and install a project with professionals

• How to make it beautiful....and more!





Landscape Professionals Series

Classroom instruction (prerequisite class)
 Program overview

 Rain Garden Site Assessment & Design Charette & Course
 Rain Garden specifics – design exercises
 Site assessment Classroom + Field work & Design exercise

. Rain Garden Field Day

Hands on Site assessment & Rain Garden build

Other courses offered through Montgomery College Landscape Technology Program

Green Landscaper Certification







RainScapes for Schools

• Work with community

- Curricular focus to projects
- Volunteer labor
- RainScapes provides design, materials, oversight
- Coordinate with MCPS Division of Construction
- HS Growing Program
 - 8 schools
 - 800 plants
 - 75% return, 25% retain
 - School projects & Fundraisers
 - ROW projects
 - Event giveaways







Where are the projects?

RainScapes Rewards are mainly in 3 watersheds

Rock Creek Anacostia Cabin John



How many projects in the ground so far?



RainScapes Rewards	454 (paid)
RainScapes Neighborhoods	18
RainScapes for Schools	14
RainScapes Partnership Projects / Watershed groups /Demos	31

~500 as of Oct. 2013 There are many more still "in process"

RainScapes Rewards

Building_Type	Project_ Size	IA_SF	Paid_Amount	HOME_ COST	number
Commercial, Institutional	1287.97	3812.05	\$2,182.11	3879.1	37
Single-family	309.87	620.22	\$517.67	1408.82	412
Town-home	107	109.8	\$101.84	46.04	5

Rebate doubled in 2012

Impervious area treated-table does not include trees

*Chart shows Preliminary analysis figures

Surveying the Participants – Why do people RainScape?

What would motivate you to install a stormwater management project (e.g.: rain garden, conservation landscaping, tree canopy, permeable pavers, green roof, ran barrel/cistern, or dry well)? (check all that apply)



Do the right thing for the environment (85%)

Financial incentive (72%)

Add beauty to my home & property (55%)

Solve a drainage problem (48%) Attract birds & butterflies (47%) Reduce erosion in yard (44%)

Market Research -Qualitative Results from Participants

- Didn't realize they could do more even though they wanted to
 - Didn't realize the rebate & program cap had changed
- Wanted to continue to beautify the home, solve erosion problem or do their part for the Bay



• Were excited they were still able to participate.

What did people find helpful?

 "The part that most helped me was when DEP Staff visited my property and gave me on-the-spot ideas for shaping the garden and specific plants I could use.
 -I don't have design talents."

 "More staff! It's a wonderful program, and I'm so glad it was recommended to me."





Technical assistance matters

• "DEP Staff were helpful, and the landscapers we dealt with made it easy."

• "The landscapers took over and submitted the plans so I did not have to do the paper work—they were more than happy to do it."



Money matters

Most participants, felt that the rebate amounts they received from the RainScapes program were "the right amount."

"It was not trivial. Reasonable enough to encourage me." (Residential)

"I thought it was fair – it paid for about 50% of the project. (Commercial)

• "It makes sense where it is. The new limit is a good size for the homeowner." (Landscaper)



What helps to get projects finished?

Seeing examples of finished projects

. Getting help/advice planning my project

Simplifying the application process



a) Seeing examples of finished projects

■ b) Increasing the rebate amount

c) Getting help/advice planning my project

d) Simplifying the application process

 e) Learning more about how the project will benefit me and help me meet my goals

■ f) Quicker approval process

g) Easier installation process



How did you hear about the RainScapes program or a similar stormwater management program? (check all that apply)

Answer Options	Response Percent	Response Count
From a friend, neighbor, or family member	15.50%	
From a landscaping professional	11.00%	24
From a Master Gardener	7.30%	16
At a workshop or class	12.80%	28
Through an online search that took me to the		
RainScapes website	29.20%	64
Through a community/ neighborhood listserv		
or email group	13.70%	30
From nursery or garden center staff	6.80%	15
From a flier/brochure	15.50%	34
From a school or community demo project	2.70%	6
Don't remember	10.00%	22
Other, please specify:	21.90%	48
		N= 219

No clear marketing winner.

Most said the project took as long as expected (75%)

Almost all achieved their project goals (98%)

Most said they completed their projects (88%)* What type of RainScapes project(s) did you complete or have in the works? (check all that apply)



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Conservation L	andscape Proj:	1.5 Slight constrain 🖌	CL Placemant:	Right 🗸	
RainBarrel Cist	em Proj:	2 Moderate constra 🗸	RB Placemant:	Right 🗸	
Tree Canopy P	toj:	3 - Not Suitable	TC Placemant:	Right 🗸	
Landscaping Ef	fort	2 Low effort	Driveway Slope:	Moderate slope	
On Lot Drivew	ay Retrofit Space:	Grading and space gr	Lot to Lot Drainage:	Both run-off and run-c	
ROW Issues	51				
Available Area	Length	50000	Available Area Width:	4000	
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Submit Cancel

•100% County Funded

Access Issues

Mapping Neighborhood Screening Results

Your Neighborhood Assessment Results

Biohabitats

Ken-Gar Where in the Rock Creek Watershed are we? Legend Survey Area Impervious Surfaces - Roads & Rooftops Properties Rating Good for Rainscapes Opportunities ids with Greatest Opportunity for Rainscapes Yard Practice County Storm drain Inlets County Storm drain Manhole ary to Rock Cree County Storm drain Pipe 70 10723 10721 What is our relationship to Rock Creek? 10719 10717 10715 10711 10709 10707 10705 300 600 900 150 Feet RainScapes

Coordination

30% Implementation Goal

So much done, so much to do...

RainScapes Rewards
Over \$1 million in receipts
Nearly \$300,000 in rebates
42% of goal with 16 months to go!







Program evaluation – lesson learned and next steps

- RainScapes is like marketing SWM door-to-door: Marketing is time consuming
- Messaging & Branding
- Sometimes projects don't last
- People like what we do but say we need to market more aggressively
- Expand Workshops & Trainings
 "Set it & Forget it"-maintenance
 Limit use of stormwater focus on the aesthetic benefits


Focusing Outreach

Plan Developed in 2010 Majority of outreach focused in the most impacted County watersheds Anacostia and Rock Creek Link events to Restoration Projects Increase number of residents reached More than 630% from FY 10-FY13 66% increase last year
 Document Awareness and Behavior Change

Pre- and Post-Project Surveys

Challenge – Linking Outreach to Restoration Efforts and Measuring Change





8 Priorities for Implementing Behavior Change *Vital roles for watershed and community groups

Most cost-effective reduction approach:Bacteria from urban sources (Pet Waste)

- Surveys, & educational materials *
- Installing pet waste stations (pilot program)
- incentive program for installations

Anti-littering

- Advertising campaign
- increased enforcement
- Training public and private property staff

Programs providing additional reductions:

Lawn fertilizers

- Distributing outreach materials*
- Providing landscaper training and homeowner assistance
- Tree plantings and establishing stream buffers
 - Advertising and coordinating tree planting projects*





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8 Priorities for Implementing Behavior Change *Vital roles for watershed and community groups

Increase awareness of Stormwater management

- Supporting tours of ESD practices *
- Developing a Geocaching Stormwater Awareness Trail*
- Installing signs

Reduce impervious surfaces (parking lots & driveways)
 Encourage property owners to reduce their impervious footprint

Establish Stream Stewards Volunteer program
 Volunteer, peer to peer program*

Increase residential runoff management
 Increase promotion of RainScapes Program*



• Role of Watershed Groups Establishing New Partnerships Commission on Common Ownership Communities Office of Community Partnerships Alice Ferguson Foundation Faith Based Organizations Granito de Arena – Diversity Rain Barrel Workshops & presentations **Property Managers Training** Realtors Stormwater 101 Workshop Greater Capital Area Association of Realtors 89% increased their knowledge of stormwater

H2O Summit Partners
University of Maryland Extension
Cities of Gaithersburg and Rockville
Montgomery County Parks
Washington Suburban Sanitary Commission (WSSC)





- Baseline surveying & Post event surveys
 Eventbrite
- Advertising

Year I: Watershed groups (150) Year II: Local Agency partners (180) Year III: WSSC (400+) added Fair Year IV: ???







proups

54% of attendees increased their knowledge about local watershed groups 24% changed their attitudes or behaviors

• Anti-Litter campaign- Regional effort Annual Potomac River Watershed Clean Up Radio spots—Fall 2011 (50 ads) Bus Transit (~80 ads/yr) and Bus Shelters (95 ads/yr) Fall 2011 thru Fall 2013 Posters to Schools, Libraries, Recreation centers Recycling Truck Fleet (125 trucks) Conducting follow up surveys to determine impact White Oak Community (2014) Eyes of Paint Branch **Community leaders**





Outreach and Community Engagement Pet Waste Prevention– March 2013 Pilot project







274 pras de echos al año Sabia uisted: Según la Agrenoa de Protección Ambienta de los Estados Unidos (EPA, por siglas en inglés), un pero excrete 274 libras de desechos al año.

Excremento de las Mascota es Pelígroso para Su Salud El excremento de las mascotas es más que un fastidio – es también un riesgo para la salud. Es considerado coma aguas negras y contiene bacteria y parálitos

su familia e incluso a sus mascotas. Cada vez que lluere, mies de libras de excremento de mascota abandonado en el suelo sort lavadas y terminan en desagües de aguas pluviales que pueden dirigine directamente a nuestros arroyos y

Qué puede hacer? Todo dueño de mascota cumple un papel fundamental en prevenir la contaminación del agua de nuestras cuencas. Un dueño responsable recoge el desecho de su mascota, tanto en su patio como en áreas públicas.

bolsas plásticas para recoger los excernentes. Deshágasé apropladamente de los excernentos de su mascota amarando la bolsa y trinducial en la basura o en un contenedor de desechos de mascota.

¿Qué es una Cuenca? Es el área de terreno, ind

s en area un terrerio, incluyendo su patio, del cual el agua dirensi mustros anyos, incluelas, rios u utros cuentos europas de agua. El andiato de Montgomeny tiene dos cuentas mayores, cuyo enfortos total dena al inó Potomaco al Abauent, ambos lesembocando eventualmiente en la bahía de Chesapealxe.

MPORTANTE: Duenos de mascotas que no recojan y Jren apropiadamente los excrementos de su mascota en la básura están sujetos a muitas por cada infracción.

web: www3.montgomerycountymd.gow/311 Fara mis información sobre cuencas locales:

Contract

- Rock Creek Conservancy
- Interstate Commission on the Potomac River (ICPRB)

Home owners Associations

- Bacteria TMDL & Distance to Stream
 - "Managed or controlled" land or open space
- Identified waste issues by HOA board (mailed survey)
- High Pet Ownership, No previous control, Interest
 Stations (7) cleaned, weighed, & reported weekly
 Pre-Surveys (perception based) & Follow up surveys (2014)
 Results to Date: 1250 lbs waste collected

Expanding to other areas

27 HOAs surveyed

13 responded – no reported issues but wanted outreach material





Comparison of pet waste collected per HOA



- Watershed Group Capacity Building Contract with Interstate Commission on the Potomac River Basin
- Watershed Group Support and Trainings
 2011-2013 Chesapeake Watershed Forum attendance
 - Train the Trainer Workshops
 - Surveyed Needs
 - River Network Assessment Tool
 - 3 new watershed groups
 - Strategic Planning
 - Outreach & Volunteer Recruitment

Hands-on projects

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Conservation Landscaping Demonstration Projects Storm drain Marking (1200) Pet Waste Management Pilot



Geneva Day School Demonstration Garden

Watershed Group Capacity Building

Surveyed Response

- 65% viewed the trainings as helpful
- 72% felt their knowledge had greatly improved in strategic planning
- Most felt they would benefit from further guidance from DEP and training opportunities.
 - "I'm surprised how much it engaged my board and made them more active".

Outreach and Community Engagement Faithfully Picking up the Potomac

Organized by local watershed group
2012 - 35 attendees, 3 faith based organizations
2013 - 72 attendees, 8 faith based organizations
2014 - 65 attendees, 10 faith based organizations

• Speaker series

Followed by local cleanups



Conducted by Muddy Branch Alliance



Watershed group activities 2013

•Included in Annual Reporting

•9 watershed groups

•Over 4,200 volunteers recruited

•Over 10,000 volunteer hours - service value of over \$230,500

•Over 300 public events hosted

•Over 1,000 bags of litter and recyclables collected and pulled from local streams

Stream Stewards Program

Reaching Beyond the Choir

- Mission
- Structure
- Policies and procedures
 Measurable goals

Started in 2012
Participation: 75 volunteers

215 receiving updates

Service Hrs: 678 donated hrs

Tracking system Training modules Implementing program





Community Outreach Become a

Stream Steward



Social Media



Blogs, Twitter, Facebook
My Green Montgomery TV
8 episodes

DEP website 280,000 web hits 96,000 unique to water themed content pages Over 4,000 listserve subscribers 27% increase from 2012 My Green Montgomery 5,500 unique visitors 1,400 unique page views on water themed content 24% increase from 2012

Stormwater Awareness GeoTrail

THE KALL





 Conservation Corps Volunteer •Maryland **Geocaching Society** •Public Libraries •Dept. Of Recreation •Watershed Groups

•Schools







"Caching the Rain"

Montgomery County's Stormwater Awareness Geocaching Program

Bv: Virginia Vassalotti Chesapeake Conservation Corps Volunteer Montgomery County Department of Environmental Protection Virginia.Vassalotti@montgomerycountymd.gov





Department of

What is Stormwater **Runoff and Stormwater Pollution?**



Stormwater runoff is the excess water that is not absorbed in the ground during a precipitation event.

Many people believe stormwater is treated after entering our storm drains. This is not the case: stormwater typically flows untreated into streams, rivers, lakes, and ultimately the Chesapeake Bay.

Stormwater is a major cause of pollution to our waterways. It picks up trash, debris, sediment, chemicals, and pollutants and flows directly into our waterways.



About 12% of overall cover in Montgomery County is impervious (not allowing water to soak through the ground).

This is about the size of Washington D.C.!

What is **Geocaching?**

Geocaching is an outdoor scavenger hunt to find "geocaches," or treasures that anyone with a GPS enabled device, such as a smartphone, can participate in.



What is in a typical geocache?



a logbook •a pencil to record time and date of discovery. as well as code name of the finder

consists of:

Are there other types of geocaches?

Yes! There are many types of geocaches

Some of them include:

•Multi-cache: two or more geocaches with clues leading from one GPS coordinate location to another

•Mystery/puzzle: involves solving a puzzle or riddle to find the coordinates of the geocache

•Event caches: involves a group search or gathering to discuss the location of a geocache

•Earthcaches: include educational earth science lessons online

"Caching the Rain"

How does geocaching and stormwater pollution fit together?

Montgomery County Department of Environmental Protection is working to create an innovative stormwater awareness geocaching program that incorporates family-fun with personal engagement in stormwater pollution prevention.

The Program:

Geocaches will be placed at or near stormwater facilities within Montgomery County public property and include an educational component.

There will be a variety of types of geocaches to engage the public's interest.

Once proven successful through the initial pilot, geocaches will remain for future searches and citizen engagement. Additional geocaches may also be added following the pilot.

Potential Locations





Rain gardens

Reason for Need

The County is responsible for retrofitting 4.292 acres (6.7 square miles) of impervious surfaces. That's the equivalent of 3.307 football fields!

We need the residents' help to reach this goal!

Goals:

The final goal of the program is to change residents' behavior to prevent stormwater pollution, including encouraging installation of stormwater facilities on their property.





Evaluation:

Preliminarily, participation and popularity will be tracked through an online geocache account. Participants in the program will be surveyed periodically on the program's influence on their decisions and behaviors towards preventing stormwater pollution. Based on user feedback, the program will be improved as needed.

Acknowledgements:

Special Thanks to: Ryan Zerbe - Watershed Outreach Planner, Montgomery County Department of Environmental Protection Meosotis C. Curtis - Manager, Stormwater Permit Coordination, Montgomery County Department of Environmental Protection

Tara Baker - Program Coordinator, Chesapeake Bay Trust

For More Information:

Contact: Ryan Zerbe at Ryan.Zerbe@montgomerycountymd.gov or Virginia Vassalotti at Virginia.Vassalotti@montgomervcountvmd.gov http://www.geocaching.com/



In process & going forward:

- New DEP Logo & Branding Contract
- Program Surveying
- Implementing RainScapes Marketing Plan
- Increase efforts for Watershed group capacity building
 Strategic Planning, Volunteer Recruitment, & Marketing
 - Expanding Pet Waste Program
- White Oak Anti-Littering Campaign
 - Expanding Stream Stewards Program
 - Maintaining ESD facilities
 - FrogWatch program
- Riparian Buffer Restorations
- Lawn Care Stewardship campaign

Take home:

Stormwater fee structure makes a world of difference*
Neighborhood advocates or liaisons are key
Identify the target audience(s)
General public is *not* a target audience
Plan, plan, plan; Evaluate, evaluate, evaluate

- Go to where the people are.
- Just like Diet pills, there's no cure all.
 Multiple approaches are necessary.

Questions?

Department of Environmental Protection



Save the Streams for our Future!!

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